



**Strong Links, Flexible Unions,
Unbreakable Chains.**

Mexico Awaits!

Contact Us

www.36-t.com

hello@36-t.com

+52 (81) 1466 4931

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1. Who We Are

The logo consists of the text '36t' in white, with a small blue dot above the 't', all contained within a dark blue circle. The background of the slide is a warehouse with a repeating pattern of the '36t' logo in a lighter shade.

36t

36t is a Specialized Supply Chain Manager focused on International Commerce with Mexico

Who We Are

At **36t** we **Structure, Implement,** and **Operate** supply chains according to the unique requirements of each client, managing the **operative flow** throughout the complete supply chain, prioritizing our client's **interests** at every single link.

Be it with International Suppliers, Multi-national Logistics, Custom Brokers, Mexican Transport Lines, Warehouses, along with many more specialists,

36t operates for you via an **integral** and **systematized** work flow, that provides visibility and reduces inherent risks.



“ In a globalized world where business moves at the speed of **trust**, 36i offers **certainty** and timely **communication**, via the **industry’s best practices...**

...We will take care of the operation, so you can focus on your company’s **GROWTH.** ”

**VISION**

To eliminate frontiers of international commerce via specialization, integration and systematization of the Supply Chains Operations linked to Mexican trade.

**MISSION**

To Structure, Implement, and Operate international supply chains in an effective and competitive manner via continuous improvement, innovation and visibility.

**PURPOSE**

To develop the inherent potential of our collaborators, clients, and suppliers, as to grow together and transcend.

Values

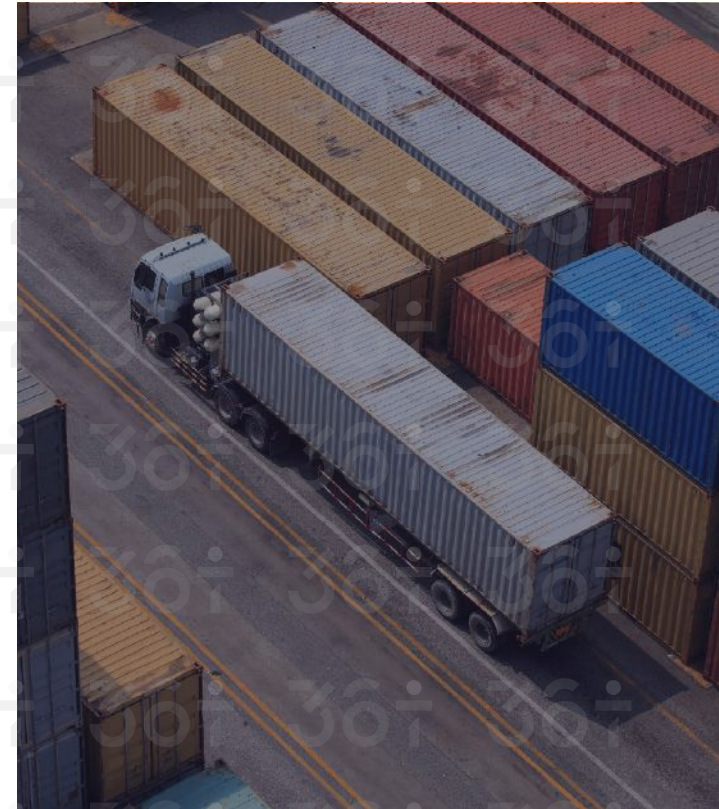
Commitment: Towards the development of our People, the interests and requirements of our Clients, and the necessities of our Company.

Respect: For the time, resources, and humanity of our collaborators, clients and suppliers.

Collaboration: Between our people, clients, suppliers, and all those involved, as to provide a fluid operation with mutual benefits.

Continuous Improvement: With daily proactivity on areas of opportunity and possibilities of optimization, no matter how small they may seem.

Positive Attitude: As to face daily difficulties as challenges that help us grow and transcend, both personally and professionally.



2. Our Added Value



To Connect Mexico To The World,
& The World To The Mexican
Market

Our Added Value

Via our own technological platform (CIFID), specialized in **supply chain management** focused in international commerce, we **unite links and integrate processes** of all those involves, as to obtain effective operative flow that generates visibility, certainty, and offers control to our clients, throughout all their operations.

By **CIFID** operating as modular platform, we attain flexibility that allows us to adapt to different requirements and needs, **offering new solutions** and **integrating links**, as to offer operative control that strengthens your supply chain.

**STRONG LINKS, FLEXIBLE UNIONS,
UNBREAKABLE CHAINS...**





3. The Opportunity



High Number Of Supply-Chain
Inefficiencies Linked to **International
Commerce** Operations With Mexico

The Opportunity

“ A Company that is successful focuses on those **Key Performance Indicators** that will contribute to its differentiation in the market. Outsourcing peripheral-processes or complex parts of the operation to specialized operators allows the Company to invest and focus its resources on its key processes and generate even more added value by capitalizing on its core-competencies. ”

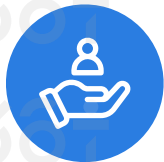
The Opportunity



Understanding that the Mexican Market has huge potential, at **ALIONZ** we become the link that vertically integrates your supply chain, helping you provide your client with the required product, within the required *times*, at competitive prices.



Integrating the industries best-practices , careful project assessment and implementation of operative services, at **ALIONZ** we help you reduce the inherent risks of managing commerce with Mexico and effectively streamline your **SUPPLY CHAIN** with Mexican clients.



Be it representing or operating for your Company, or assessing your Mexican clients, at **ALIONZ** we tailor ALL your international commerce needs to suit your specific requirements.

4. Our Offering



A One-Stop Logistic Solution:
Tailoring and Implementing
Supply-Chains

“ A **ONE-STOP Logistic Solution** does not merely mean planes, ships, and trucks, it also includes the timely coordination of all parties involved, assurance of required paperwork, continual follow-up, as well as compliancy with laws and regulations of the operation. ”

ALIONZ offers services focused on an **integral coordination of all the links** that come into play within your company's **International Supply Chain operations with Mexico**, making processes of procurement more efficient, fluid and competitive, for both, you and your clients.

Acting as a **facilitator, coordinator, mediator, ALIONZ** focuses on your Company's specific needs, interests and structure, as to generate a tailor-made operation as you **outsourcing solution**, making your Mexican market strategies come to fruition.



4PL (Fourth Party Logistics)
Independent General Contractor

Logistic services tailor-made for Client's supply chain needs using best-in-class resources

3PL/LLP
Contract Logistics
Lead Logistics Provider

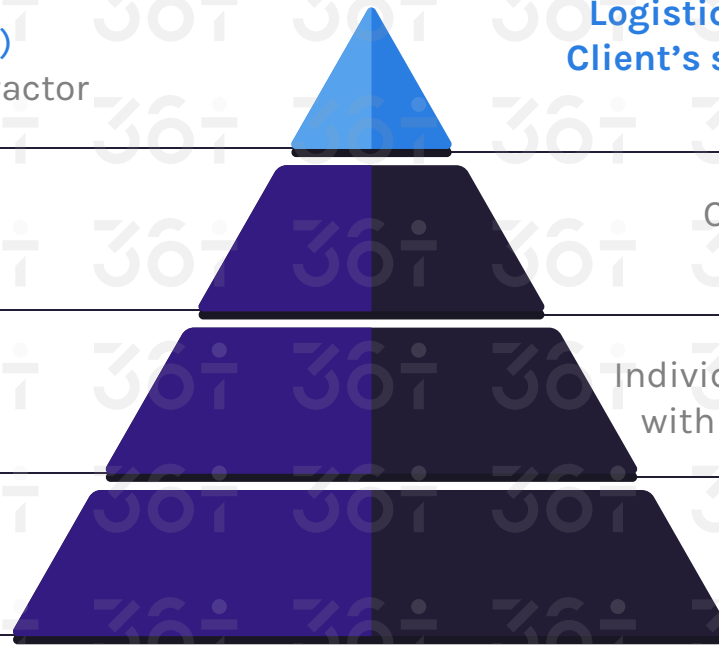
Contract services with own or inbuilt resources

2PL
Internacional Forwarders

Individual or systemized service with own or external resources

1PL
Warehouse Operators, etc.

Standardized services with own or external resources



5. Execution Blueprint

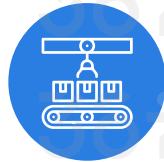


Execution For Your Ideas

International Commerce Outsourcing Solutions



Order Confirmation
with Mexican Client



Production Monitoring



Door to Door
Transportation Arrangements



Custom Brokerage
(Mexican & US)



Warehousing



Distribution
(Last Mile)

Based On:



Experienced & Specialized
Executive Advisors



Operative and Structural
Flexibility and **Constant Optimization**



Monitored **Reductions**
in Response Times and
Decrease of Rework



Increase in Margins,
Competitiveness, Operative
Visibility and Planning



Standardized
Follow-up and
Tailored
Communication

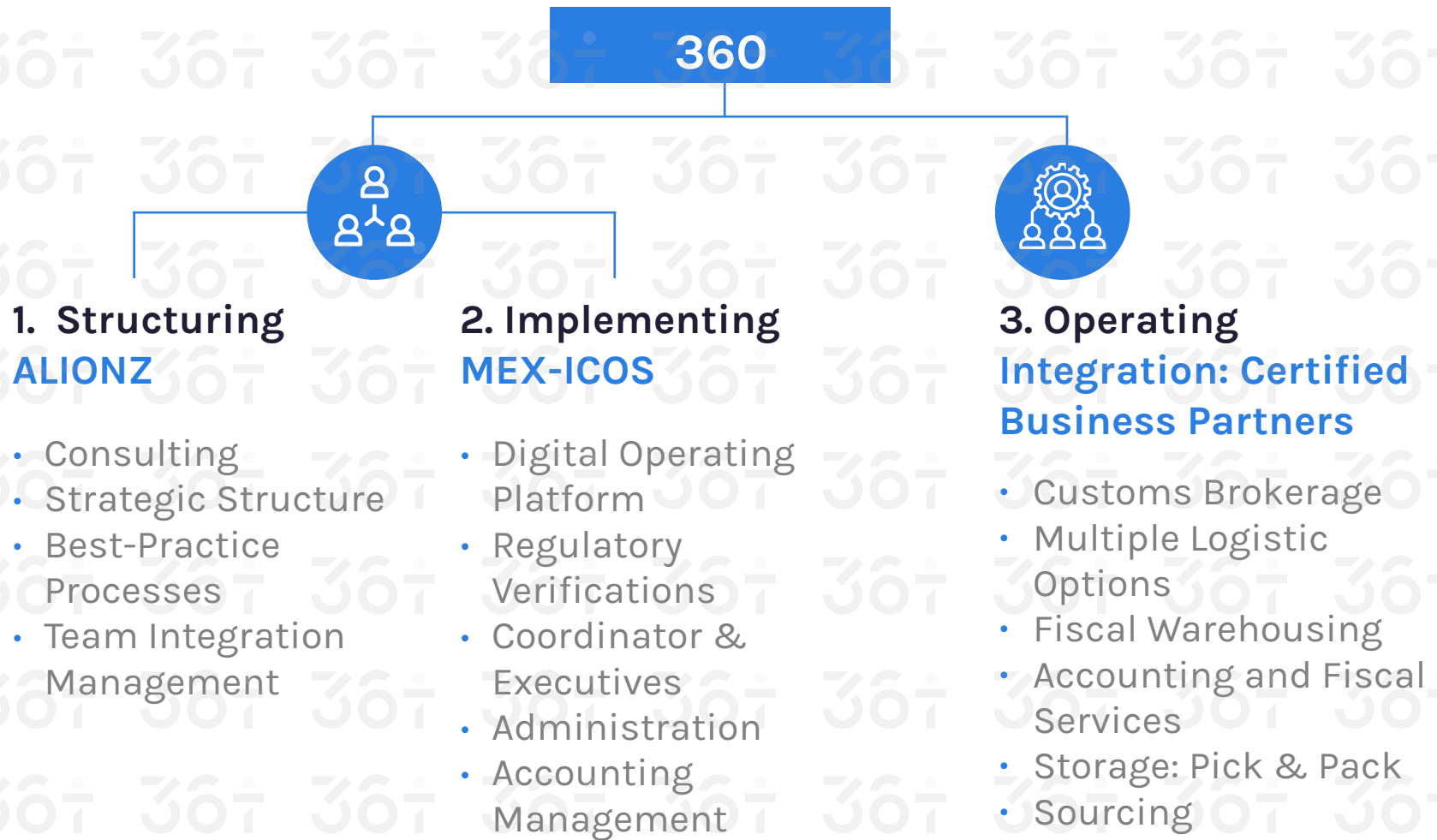


TQC Analysis:
Operative Evolution
& Locks

6. How We Do It



Vertically Integrated &
Horizontally Partnered



Consulting

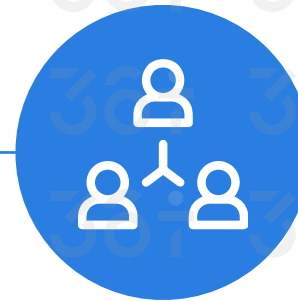
Operative Outline Structure of your Supply Chain

Certification & Compliancy
International & National Logistics
Custom Brokers Nation Wide
Licensed Import Companies
DDP Operations

Warehousing
Fiscal Warehousing Strategies
Representation In Mexico
Financing for Your Mexican Clients
Accounting for International
Commerce

Extraordinary Services
On Demand: Pick & Pack

Deliverable Structure Of Operation



ALIONZ

Strong Links,
Flexible Unions,
Unbreakable
Chains.

Operative Integration

Operative Coordination

Externalizing International Commerce

Accounting & Fiscal

- Company Representation in Mexico
- Invoicing / Payment Follow-up

Certification

- S. E., NOM y ANCE, NYCE, COFEPRIS, SEMARNAT, SAGRPA

Financing For Clients

- We offer clients Financing Plans

Custom Brokers

- Brokers Selected by Industry
- HS Code Strategies
- Standardized Processes
- Nation Wide Presence

Import/Export Structure

- Own Import Licenses
- Client's Import Licenses
- In-Operation Support

Incoterm DDP

Logistic

- National Logistics
- International Logistics
- Storage/ Warehousing
- Pick & Pack
- Distribution



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